

## **We are looking for a student who wants to work with Business Development at Cary Group**

As part of the Group's continued expansion and journey, we are now looking for a student who wants to join our Business Development team for 5-6 months at approximately 40-60% (2-4 days/week).

In this role, you will be a key person in supporting the business development team in ongoing projects to develop Cary Group. This means being part of developing and implementing new strategies, better ways of working, as well as governing the group, in order to meet and exceed the expectations of customers, staff, and owners while seeing to reduce our climate footprint. You will be a key member in driving the company to the next level.

Our core values are *Simplify, Empower, Smarter, Caring, and Together*, and they are reflected in how we work and the strategic projects that make out the journey. Being as expansive as we are and continuously acquiring new entities, the business development function is key to successfully integrating new companies, their processes, systems, offerings, and steering. Being part of the business development team, you will be working on different types of projects and in close collaboration with other members of the team, as well as with the other group functions and the management teams in all markets. For the right person, you might be responsible to lead some of the projects yourself.

### **About you**

To be a great fit for this role, we believe that you have one foot in data-driven problem solving and one in change management and that you are comfortable combining work in both fields, working with both people and numbers. Furthermore, you are commercially interested and have good communicative skills, both verbally and in writing.

### **Qualifications:**

- Currently in at least your second year as an enrolled student in Economics, Business, Industrial engineering and management or similar
- Service-minded problem solver
- Analytical but with a hands-on mentality
- Team player - you find it easy to work with people in different settings and countries, of different cultures and languages
- Fluent in English and Swedish
- Good knowledge of Microsoft Office, especially Excel

### **Examples of what you will do:**

- Support the Business developers in their strategic projects with everything, from preparing all required documentation and visualizing different processes, to analysis of performance gaps.
- Collection and analysis of data.

- Communication with persons holding key positions around the group.
- You will support line- or function leaders in ad hoc tasks to increase production quality and cost control.
- Drive and/or support in Pre-studies for different projects.
- Compile business cases.

**Application:**

The role is based in Stockholm, Hammarby Kaj 10D and you will report to Magda Klein in the Business Development team.

Please send your CV and cover letter to Magda Klein, [magda.klein@carygroup.com](mailto:magda.klein@carygroup.com).  
If you have any questions about the role please contact Magda Klein,  
Tel: 073-712 76 90

**About us:**

*Cary Group offers sustainable car care solutions, specialising in vehicle glass repair and replacement with a complementary offering in auto body repair. Our services sustain the life, value and safety features of motorised vehicles. With convenient locations, high-quality products and smart solutions, we help our customers make simplified and sustainable choices. Our journey started 1947 with Ryds Bilglas in Sweden, and today we serve customers in 9 European countries, with several well-known and successful brands. The company has 2500 employees and a turnover 2021 of 2,141 msek.*